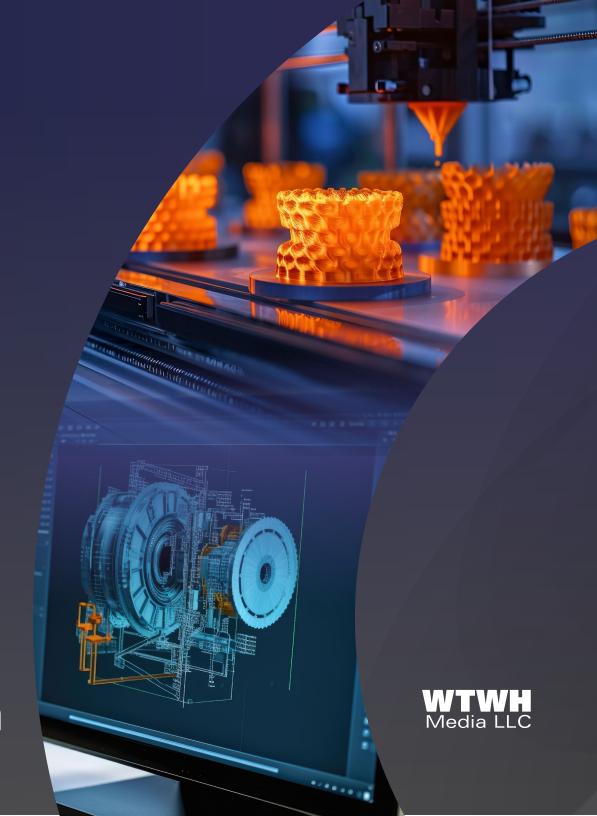
# 2025 MEDIA GUIDE

An online platform and discussion forums with a clear objective to **ignite inspiration** in the field of engineering

engineering.com



### **ENGINEERING.COM NETWORK**

Engineering.com connects engineers with ideas and insights that drive innovation throughout the design and production process. We explain proven techniques and explore new technologies in a wide range of areas, from design and simulation to 3Dprinting and digital manufacturing. Using case studies, technical tutorials and other engaging content formats, we help engineers solve problems across a diversity of industries, including aerospace, defense and automotive.

This **2025 Media Guide** contains information on best in class ROI solutions including:

- Audience Marketing
- Content Syndication
- Lead Generation
- Content Development
- Marketing Services

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Content Development (Digital Content)
Voices and Views



### **Editorial**

2025 Planning Guide



### **Marketing Services**

Social Media Management PPC Management: Google Ads Video Production Services

Contact Us >

### **ENGINEERING.COM NETWORK AUDIENCE**

**WEB** 

4.5 M

**PAGEVIEWS** 

The Engineering.com Network logs over 4.5M pageviews and 1.3M users per month Sites include:

- engineering.com
- eng-tips.com
- tek-tips.com

- engineersrule.com
- tenlinks.com

SOCIAL

1,432,260+

**FOLLOWERS** 

Over 1,432,260 + Social followers across all platforms.
The Engineering.com network has a
highly-engaged social media audience.











**NEWSLETTER** 

121,195

Digital circulation reaches over 121,195 online subscribers with mobile optimized content.



### **Engineering Forums**



Our engineering forums consist of user-generated content and attract an audience of engineering professionals from a wide variety of industries and disciplines where collaboration and learning is the primary focus.



### Tek-Tips.com

### **Forum Discussion Boards:**

- · MIS/IT
- Programmers
- Server Rack
- Communications Rack
- Data Transmission
- · Wiring Closet
- Internet of Things (IoT)
- · Desktop Hardware & Smartphones
- · Desktop Software
- Application Management
- · Enterprise Applications
- · Project and Data Management
- · Certification & Testing

Pricing: \$65 CPM



### **Eng-Tips.com**

### **Forum Discussion Boards:**

- · Aeronautics & Space Engineering
- · Automotive Engineering
- · Bioengineering
- · Chemical Engineering
- Civil / Environmental Engineering
- · Electrical / Electronics Engineering
- · Geotechnical Engineering
- · Industrial / Manufacturing Engineering
- · Marine / Ocean Engineering
- Mechanical Engineering
- · Petroleum Engineering
- Engineering Codes, Standards & Certifications
- · Engineering Computer Programming
- · Project and Data Management
- · Certification & Testing

Pricing: \$65 CPM



### **Online Display**

Run of site ads display across the entire network.

### **DISPLAY AD CREATIVE SIZES**

First value designates pixel width @ 72 DPI:

- engineering.com 300x250, 300x600
- Eng-Tips.com 728x90, 300x,250, 300x600 \$65/CPM – Min 10K impressions per month.

#### PRESTITIAL ADS

640x480 and 300x225 @ 72 DPI Contact your representative for more details.

#### **WALLPAPER ADS - RESPONSIVE DESIGN**

Simultaneously displays ad creative on the right and left hand sides of the site. Creative can be different for the left and right and can have specific urls for each side.

Optional: In addition to the 300x1000, provide a 130x1000 for smaller desktop displays and a 320x50 image for mobile displays.

WALLPAPER SPECS: 300X1000, 130X1000 and 320x50 File type: .gif, .jpg, .bmp, .png, videos (.mp4, VAST, YouTube), and HTML tags. File size: 4MB max for combined size of all assets.

Contact your representative for more details.







728x90



300x250



300x1000 Wallpaper Ad



640x480 Prestitial Ad - Desktop



300x225 Prestitial Ad - Mobile

### DISPLAY AD & PRESTITIAL AD REQUIREMENTS

- File Type: jpg, gif or HTML5
- File size: max 1MB
- Animation: 3X Loop Limit
- $\boldsymbol{\cdot}$  Audio: Sound off by default
- Rich Media Accepted

### **TARGETING**

Programs can be specifically targeted against relevant categories, geo, timing and exclusion across the Engineering.com Network.



### **High-Impact Display – Flex**

The Allstream® **Flex** provides the ability to engage viewers with video and imagery in dynamically embedded experiences throughout page content with the ability to display edge-to-edge on the screen in the focal point of the viewer.

### **ASSET SPECIFICATION**

#### **DESKTOP & MOBILE**

- Asset Video: Video Dimension: 16:9 Aspect Ratio (ex: 1920 x 1080px) OR 4:1 Aspect Ratio (ex: 1920 x 480px)
- Asset Image (optional): Same Dimension as video provided (ex: 1920 x 1080px or 1920 x 480px)

\$150/CPM

### **FILE TYPES**

#### **IMAGES**

- Media Types: Image URL, GIF, JPG, BMP, PNG
- File Size: Allstream<sup>®</sup> hosted file size recommended under 100KB\*

#### **VIDEOS**

- Media Types: Video URL, YouTube ID, VAST, MP4
- · File Size
  - Allstream® hosted file size recommended under 4MB\*.
- Resolution
  - 720p or 1080p
- Frame Rate
   24-30 fps
- · Bitrate

Mobile Web: 800Kbps to 5000 Kbps Desktop: 800 Kbps to 10000 Kbps

\*Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance.







### **Desktop & Mobile examples**

4:1 Aspect Ratio Video OR 16:9 Aspect Ratio Video

\*Once the video ends, it is possible to display an image in its place



### **High-Impact Display – Prelude**



The Allstream® **Prelude** dynamically displays adaptive imagery, video, or combination of multimedia at the top of the page for increased viewer engagement.

### ASSET SPECIFICATION DESKTOP & MOBILE (IMAGE ONLY)

· Asset Image: Image Dimension: 4:1 Aspect Ratio; 1920x480px (Recommended Size)

#### **DESKTOP & MOBILE (IMAGE AND VIDEO)**

- Asset Image: Image Dimension: 1067x480px
- Asset Video: Video Dimension: 16:9 Aspect Ratio

\$150/CPM

### **FILE TYPES**

#### **IMAGES**

- Media Types Image URL, GIF, JPG, BMP, PNG
- · File Size

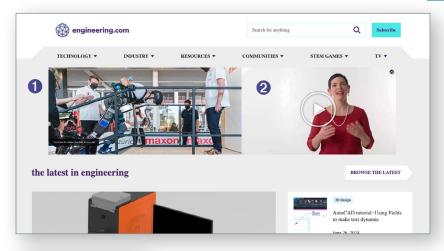
Allstream® hosted file size recommended under 100KB. Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance.

#### **VIDEOS**

- Media Types: Video URL, YouTube ID, VAST, MP4
- File Size

Allstream® hosted file size recommended under 2 MB. Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance. Video URLs may be supported without HAI restriction up to 40MB with autotranscoding to render on certain browsers and older devices that do not support auto play via Allstream® frame player.

Video Length
 Variable (Recommended up to 15 seconds maximum if no user interaction and up to 30 seconds with user interaction)





### Desktop & Mobile examples (IMAGE + VIDEO Version)

- 1. Desktop: 1067x480px image(s)
- 2. Desktop: 16:9 Aspect Ratio Video
- 3. Mobile: Entire ad is responsive and displays the same way for the mobile view.



### **First-Party Audience Targeting**

**Content Affinity Targeting** 

We use our first-party data platform to identify and engage targeted audiences with relevant ad experiences based on our site users content consumption habits.



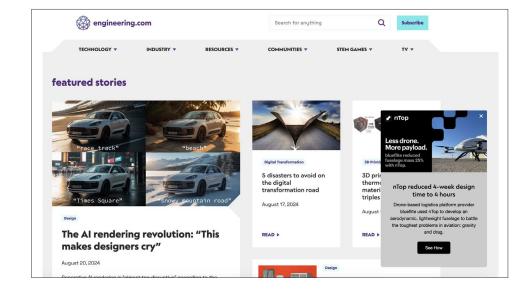
### **CONTENT AFFINITY TARGETING**

- Target by content affinities across the Engineering.com network.
- Personalized offers with your message serve to site users based on their content affinity.

Contact your sales representative for more information and package pricing.

### **Online Ad Specifications:**

- Headline (no more than 8 words)
- One sentence description (no more than 25 words)
- · 386x225 image
- · Click-through URL

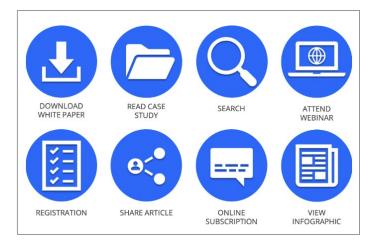




### **Audience Extension**

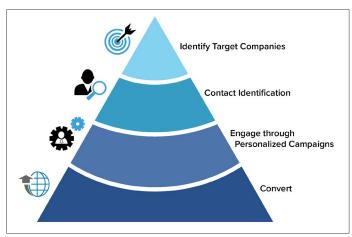
### Intent-Based Marketing | Account-Based Marketing

Our Al data management tool analyzes content consumption of users at hundreds of thousands of B2B companies and identifies when users in those organizations are indicating active demand for products or services you offer. Leveraging your target account list, our data management platform identifies anonymous users available for targeting at those companies you are trying to reach. Ads are displayed across the internet on brand safe sites.



#### INTENT-BASED MARKETING

- Target users outside our network across the internet by intent topic via display ads.
- Narrow down reach by industry, title, geography or company size.



#### **ACCOUNT-BASED MARKETING**

- We target your prospects based on your target account list.
- Target ABM users outside of our network across the internet with display ads.



### **Specifications:**

- 728x90, 300x250, 300x600, 160x600, 320x50, 300x50 & 970x250 (jpg, gif, standard HTML5)
- Max Initial File Load Image: 40KB / Max Initial File Load HTML5: 100KB
- Max Animation: 30 seconds or less (loops included); 15 seconds recommended; max 3 loops
- · Clicktags Accepted
- · Click-through URL



### **Remarketing / Retargeting Campaigns**

Reinforce Branding | Increase Engagement | Improve Conversions



**Retargeting** (also known as behavioral remarketing) is a form of digital marketing that focuses on targeting users who have previously visited our website with banner ads on display networks across the web.

**Increase the reach of your display campaigns** by leveraging the Engineering.com network to retarget key segment audiences.

Engineering.com offers the ability to manage retargeting campaigns for our customers across a variety of platforms including any Engineering.com network website.

Pricing based on CPM volume and custom ROI programs

### Measure Performance Your Display Presented on **Brand Safe Sites** Drive Relevant Offers & Messaging Engineering.com User Session Over - Visits Other Websites Leverage Engineering.com Audience User Visits Engineering.com Network to Drive Traffic to Your Website

### **RETARGETING REQUIREMENTS:**

- · File size: less than 150KB
- · Animation: less than 30 seconds
- File Type: JPG, PNG and GIF (up to 30 seconds, 15-20 fps, no looping)
- · CPM Pricing varies by program

#### **CREATIVE SIZES:**

- · 300x600, 728x90, 300x250, 970x250, 320x50, 160x600
- · Resolution: 72 dpi



### **Editorial e-Newsletter Sponsorship**

Combined with lead append data for maximum results.

Engineering.com uses the latest in marketing automation, lead and profile management software to ensure all Enews delivery is optimized and targeted only at permission-based users and optimized by device. Tracking details, performance and detailed reporting are provided for all placements.

### **SPECIFICATIONS:**

- Each newsletter contains 8 articles (a combination of articles and resources)
- · Company logo jpg with a maximum height of 70px
- Destination click-URL

### **EXCLUSIVE SPONSORSHIP:**

Exclusive Rate: \$5.800

#### **WEEKLY NEWSLETTERS:**

- Engineering.com Reach: 80,220
- · Design Reach: 31,988

### **BIWEEKLY NEWSLETTERS:**

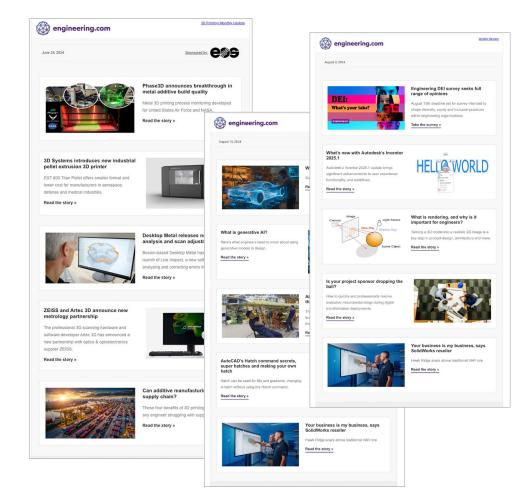
- Simulation
- 3D Printing Reach: 15,634
- Digital Transformation Reach: 29,577

#### **MONTHLY NEWSLETTER:**

· Aerospace & Defense

#### Notes:

- \* Sponsored Content is promoted in the General newsletter and other relevant section newsletters
- \* Subscribers numbers are updated based on count of last newsletter sent







BACK TO

### **CoBranded e-Newsletters**

### Sponsorship includes all ad placements + logo recognition



Engineering.com uses standard e-newsletter template and includes client provided content.

#### SPECIFICATIONS:

- Preferred subject line (recommend 70-80 characters including spaces)
- Client logo + URL
- 728x90 + URL (Optional This is displayed at the top of the newsletter)
- 300x250 ad + URL (optional)
- · Up to 6 text ads which would include:
  - 450x255 static image
  - Headline (5-10 words)
  - Copy (30-35 words)
  - CTA text (3-5 Words)
  - URL
- · 1 featured Video (optional) which includes:
  - 450x255 static image
  - Headline (5-10 words)
  - Copy (30-35 words)
  - CTA text (3-5 Words)
  - URL
- \$450/CPM





### **Partner Promotion**

Your HTML, our audience.

#### **SPONSOR HTML**

Engineering.com offers customer provided HTML sends to reach targeted segments of our opt-in 3rd party e-newsletter audience.

Custom e-delivery lists are available on a limited basis for delivering custom-branded messaging to targeted opt-in audiences.

- CPM \$380
- Setup \$500: Includes initial list pull count only, suppression (up to 1M emails), tests, content checking and reporting
- · Suppression \$125 / 2-10 M, \$250 / 10-40M
- · Splits \$250 each

**IMPORTANT!** WTWH uses custom software and 3rd party services to check the content of the HTML creative for red-flags that might prohibit delivery. Due to a matrix of conditions from mail servers, firewalls, mail clients, operating systems and preference settings unique to each user, Engineering. com acknowledges and cannot control differences in how the creative will render across device. If HTML coding time is requested, additional fees are incurred. Please contact your business development representative for more information.

#### **SIEMENS**

### Accelerating digital maturity in nuclear power and SMR businesses

Learn how to dramatically improve nuclear power and SMR innovation using digital twins and the industrial metaverse.

Tues, April 30, 2024 at 1PM ET Live Webinar

Register for webinar



Small modular reactors (SMRs) and advanced nuclear power reactors hold great promise in transforming the global energy supply. In this webinar, you'll learn about a new digital maturity model for nuclear power firms using the industrial metaverse, which will revolutionize the visual navigation of complexity by incorporating physicsinformed digital twins.

#### Watch the webinar to discover how:

- SMRs and next-generation nuclear reactors could transform the energy industry
- Accelerating digital transformation is essential for nuclear business growth, innovation and success
- Nuclear businesses can adopt a new digital maturity model using the industrial metaverse and physics-based digital twins

Register for the webinar to learn how new digital technologies are revolutionizing the visual navigation of nuclear complexity.

### **SPONSOR PROVIDED HTML SPECS:**

- Preferred subject line (recommend 70-80 characters including spaces)
- Completed HTML file:
  - The html file should be a max width of 650 pixels
  - Use absolute URLs for your images
     (i.e. "http://www.yourdomain.com/image1.jpg" do not use ".../image1.jpg")
  - Avoid using "div" & "float", as some email clients will not render that code. Instead use tables to control layout
  - Styling should be done inline with the tags and not in the header area.
- Text version of eblast (optional)
- Seed list (email addresses of anyone that should receive a copy of the live deployment)
- Suppression file optional but recommended (.csv or .xlsx file of email addresses of those that do not wish to receive communications from the advertiser)
- Max image file size limit: 500 KB. If HTML consists of multiple images, individual images should be no larger than 500 KB
- ➤ Outlook uses an engine that has a 1728 pixel limit for the height of images displayed in an email.
- WTWH Media recommends not using image-only emails as your HTML eblast, as these tend to load slowly or will not load at all.





**BACK TO** 

### **Partner Promotion**

Our template, your message.

#### SINGLE OFFER TEMPLATE

Provide WTWH with your message and we will create an email using our branded template.

Custom e-delivery lists are available on a limited basis for delivering custom-branded messaging to targeted opt-in audiences.

- · CPM \$380
- Setup \$500: Includes initial list pull count only, suppression (up to 1M emails), tests, content checking and reporting
- · Suppression \$125 / 2-10 M, \$250 / 10-40M
- · Splits \$250 each

#### SINGLE OFFER SPECS

- Preferred subject line (recommend 70-80 characters including spaces)
- Main Image: 650x300 static jpg or gif
- Company logo: minimum 150 pixels wide; static jpg or gif
- Headline: 5-10 words
- Descriptive Copy: 30-80 words
- Call-to-action (3-5 words)
- · URL or PDF file of resource
- Max image file size limit: 500 KB



## Single Offer + Lead Generation Our single offer template with your message plus we create a lead form landing page with the following standard fields:

a lead form landing page with the following standard fields:
Email, F/L Name, Company, Postal Code & Country





**SPECIFICATIONS FOR A SINGLE OFFER WITH LEAD GENERATION:** Same as single offer specs *plus* URL or PDF file of resource. Price based on CPM / Lead Requirements.



### **Supplied Content**

Your supplied content within the confines of our editorial websites.

### **CUSTOM NATIVE CONTENT PROGRAM**

- · Dedicated content page featuring all articles
- All content is provided by advertiser (articles, images and links)
- Content appears on the brand website home page
- · Featured in brand e-newsletter
- · Brand social media promotion
- Content is archived

Cost: Contact your sales representative for details

#### SPONSORED CONTENT

- One content article provided by sponsor (900 words or less, title, image and URL)
- Content appears on the brand website home page and is labeled as "Sponsored Content"
- Featured 2x in brand e-newsletter
- · 2 tweets per week for the month on brand social media
- · 2 posts on brand LinkedIn page for the month
- · Content is archived after one month

Cost: \$4.500/month

#### SPECIFICATIONS:

- Featured article image for slider and thumbnail at 770x500
- Hero Image for the top of the article up to 740px across; can be the same as the Featured image
- · For the Content:
- Headline
- Sub-headline (Optional)
- Body Copy 900 words or less; include URLs
- Supporting images (Optional) up to 500px wide
- Author information Name & Title

We will use the above to build out the landing page for your review.

Once that is approved, we then promote that page via our newsletters and social media

### **Custom Native Programs**











### **Content Syndication**

Audience Marketing | Lead Generation



### **AUDIENCE MARKETING**

### **Fully Managed** Content Syndication

- · Promote content to specific targets
- Global contact record database available for selection
- Assistance in designing campaigns
- Leads delivered in time frame needed

### **Lead Generation Campaigns**

All lead types are qualified but some types are highly qualified based on level of engagement by the prospects.

### **MQL** Gated

Marketing qualified lead

### 2-Touch Performance MQL

A lead has consumed two pieces of content

### **BANT Performance**

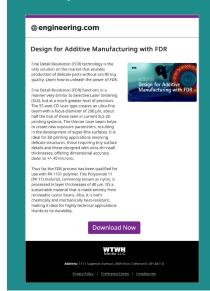
A lead that has consumed 1 piece of content and answered additional qualifying questions related to budget, authority, need and timeline identifying the lead as a higher value prospect

### **Content Assets**

- Choose the type of content you would like to promote
- Leverage assets that are relevant to the audience and educational

White Paper | Case Study | Infographic | On-Demand Video

### **Example of Content Asset Promo / Lead Collection**





Dynamic content provides the personalization necessary to drive more engagement



### **Design Guides**

Content focused on key technologies available as a downloadable PDF per category.



Sponsor a design guide and hard leads will be delivered to you based on the amount of leads you designate. Our design guides include key technology content produced by the Editors of Engineering.com.

Priced at \$88/CPL

Contact your sales representative for details

#### **DESIGN GUIDES REQUIREMENTS FOR SPONSORED PDF:**

- · Hi Res Logo (min 200 pixels or higher or eps/ai version) + URL Link
- · Hi Res product photo to use for Front Cover of Design Guide (optional)
- · Full Page PDF ad to be in inserted as the last page/back cover of the Design Guide PDF

### **Engineer's Toolbox**

Vendor neutral content broken out by key technologies, produced as a gated downloadable PDF with **multiple sponsors** per category.



#### 2025 SCHEDULE:

January: Simulation for Additive

Manufacturing

**February:** Capturing Reality for AEC

**March:** Digital Transformation: Digital

Protoyping and Testing

April: 3D Printing for Aerospace

May: Spatial Computing (AR/VR/XR)

for Design

**June:** Design for Additive Manufacturing (DIAM)

July: Sustainability via Digital

Transformation

August: Sustainable Engineering

Practices for Aerospace

**September:** Design for Sustainability

#### **TECH TOOLBOX SPECS OVERVIEW:**

- Vendor neutral content and images (images will not be sponsor/supplier product images with the exception of sponsored content page). Logo placement on front cover – 300 dpi or vector (preferred).
- Sponsor can include an advertisement (hi-res pdf or jpg and will be placed and sized accordingly), full page of supplied content (limited to full page with or without image), and video.

### LEAD GENERATION

### **Webinars**

Engage a captive audience and generate leads.

**Engineering.com webinar series offers companies the opportunity** to work with editors on preparing and delivering both editorial and custom content in a live, interactive format or on-demand.

#### **EDITORIAL WEBINARS**

Engineering.com has developed a 2025 webinar schedule and invites engineers to share their experiences and expertise to help design engineers better understand technology or product related issues and challenges. Engineering.com editors will select a limited number of engineers to participate in each webinar.

- January: Design Trends in BIM
- March: Aerospace/3DP: Advancements in 3D Printing
- · May: Simulation / Digital Transformation: Digital Twins in Manufacturing
- July: Digital Transformation: Trends in Edge Devices
- September: Design Trends in Automotive
- November: 3D Printing Advancement in Materials

Rate: \$5,450

#### **CUSTOM WEBINARS**

Sponsor chooses their own topic and presents educational material related to that topic. Engineering.com will assign an editor who will moderate the event and a technical coordinator who will coordinate promotions and produce the live event.

Custom Webinars are based on a \$70 cost-per-registrant basis.

All webinars are recorded and emailed to all registrants, then placed online behind registration for on-demand viewing. Sponsors receive reporting URL for full attendee contact information, live and ondemand metrics and survey results, if applicable.

#### **Recommendations:**

- Position yourself as a thought leader by presenting on educational topics in your industry
- Attract great leads by describing what your attendees will gain from participating
- · Includes graphics, images and downloadable assets
- Use poll and survey questions to increase engagement and take the pulse of your audience
- Present using webcam to create a captivating presentation
- Utilize HTML5 technology to ensure your attendees will have the best viewing experience



### WEBINAR TO CONTENT E-BOOK / BRIEF / WHITE PAPER

Take advantage of this opportunity & have unlimited reach to your audience.

Contact your sales representative for more information and package pricing.



### **Roundtable Videos**

BACK TO TOC

This exciting new program delivers high-value information in a theme-focussed roundtable discussion with industry thought-leaders. Hosted by our professional moderators, 3 to 4 panelists engage in a live-to-tape video session that runs 40-60 minutes. The guests for the events can be sourced from the sponsor, external resources, or engineering.com internal specialists.

Roundtable videos are produced in our dedicated studio with commercial-grade remote video links to the panelists. A host-guided question format is used to focus on a central theme, and the panelists interact with each other the same as they would during a live roundtable. Lead data is collected and a full report is provided. Each roundtable is available on demand at engineering.com and the reproduction can be used in your future marketing.

Investment: \$12,000

### What's Included?

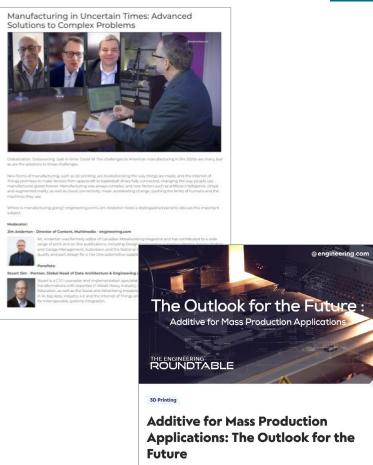
- · Research and content development
- Roundtable moderation
- Professional video in a studio environment
- · Video post-production and editing
- Video featured in a story on engineering.com
- Transcription and post-event report
- · Perpetual license of the video content
- · Promotion and reporting

### **Program Requirements**

- 3-4 subject matter experts (internal, partners, or our resources)
- · Bios and headshots of panelists
- Microsoft Teams, webcam/laptop, office or home office setting

### **Production Timelines**

- 30-minute kick-off meeting to discuss timelines, requirements, and marketing
- Content alignment through e-mail or meeting
- 2 hours slotted for recording (often less time needed)
- Video review, editing, approvals, and final cut
- · Video published on engineering.com
- · 3-month promotion plan



WWW.ENGINEERING.COM/CATEGORY/TV

### LEAD GENERATION

### Webshows

Designing the Future · Manufacturing the Future

Our "Future Series" of webshows consists of two independent streams on our engineering.com/tv platform, professionally moderated in 30-minute sessions.

We showcase senior business and technical leaders who share their vision and insightabout design and manufacturing innovation, emerging trends, and how forces like the pandemic will impact these fields moving forward.

These programs will offer your leaders and company great exposure, with linksback to your website for our audience to continue topic discovery, ideally pointing to thought leadershipblogs, videos, or podcasts. The session recording will be provided to you as a deliverable to leverage in yourmarketing mix.

Investment: \$5,500

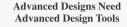
### **Designing the Future**

Designing the Future is hosted by Michael Alba. Michael is the Senior Editor of engineering.com. He writes about design software, computer hardware, and other engineering topics. Michael holds a degree in Engineering Physics from the University of Alberta.

### **Manufacturing the Future**

Manufacturing the Future is hosted by well-known manufacturing expert Jim Anderton. Jim has contributed to various leading industry publications as our Director of Content and former Editor of Canadian Metalworking Magazine. In addition, he has experience in quality and part design with a of Tier 1 automative supplier.





This video was sponsored by TECHNIA.

The design of the technologies that we use every day, from cell phones to jet aritiners, has changed significantly over the last decade, a change that is accelerating. The tools that help engineering professionals advance the state-of-the-art are changing too, and those tools are arriving just in time to address a mess set of unforseen challenges facing designers in the 2020s, notably climate change. How do these new tools intersect with the new technologies designed by those tools? Joining Jim Anderton to discuss the issues is Rolf Wiedmann, Managing Director at TECHNIA.













# STRATEGY. AMPLIFICATION. PERFORMANCE.

**WTWH Media's Content Studio** leverages its B2B media expertise and unique first-party data to co-create thoughtful, engaging reported content with industry partners that helps position them as thought leaders within their niches while identifying the best mix of products and syndication strategies to amplify these messages and ensure partners achieve their most important business goals.

### Branded content campaign creation:

### **Branded Voice**

Fold outs, Supplements, Featurettes, Special Sections

# Branded Industry Thought Leadership

White Papers, Ebooks, Case Studies

### Branded Engagement

Blog Posts, Social Media Posts, Press Releases

### **Branded Videos**

Explainer Videos, Product Demonstrations, Corporate videos



### **Content Development**

Print Content | End-to-end project management content creation, design & layout





### **VENDOR DIRECTED Q&A**

- WTWH works with you to create a graphically-oriented and highly-visual 1 page
- Up to 500 words, showcasing an application or technology
- Vendor Directed Q&A program: \$4,500



### **VENDOR DIRECTED COLUMN**

- · Single Page
- 500 Words
- · Content created by Custom Studio
- Vendor Director Column program: \$6,250



### TWO-PAGE FEATURETTE

- · Two page of content (1,000 Words)
- Created by Custom Studio, with add-on facing display ad
- Four-Page Featurette program: \$8,500



### FOUR-PAGE FEATURETTE

- · Two page of content (1,000 Words)
- Created by Custom Studio, with add-on facing display ad
- Four-Page Featurette program: \$9,400



### FEATURE ARTICLE

- 1,000 word branded content in article format
- Feature Article program: \$11,000



### EIGHT-PAGE CUSTOM SUPPLEMENT

- A supplement stitched into the magazine combining content created by Content Studio and display ads
- · 2,000-2,200 words
- Eight-Page Custom Supplement program: \$19,000



### **Content Development**

Digital Content | End-to-end project management content creation, via pdf design and/or landing page





### ARTICLE LICENSE

- License to use and reprint referenced article from an WTWH publication
- One-time license permits Customer to host the entire article on Customer website with full credit to the author and publisher
- WTWH will also provide a printable PDF version.
- · Article License program: \$1,000



### **VOICES**

- A sponsored content Q&A published to help get your company thought leaders to share their knowledge and subject matter expertise.
- Category takeover on website with a full concentration on the Voices brand
- High resolution PDF copy for distribution
- · Voices program: \$3,250



### **VIEWS**

- An original article of 600-750 words based on one interview with your internal source or customer to spotlight and highlight your product or service
- Category takeover on website with a full concentration on the Voices brand
- High resolution PDF copy for distribution
- · Views program: \$3,250



### CASE STUDY

- Application story featuring your product or solution
- · 600-800 words
- · Case study program: \$5,500



### E-BOOK

- Graphically-oriented and highly-visual e-book
- Designed as a custom pdf of 2-4 pages for lead generation and/or brand recognition
- Up to 1,000 words of content supplied by customer
- · e-Book program: \$5,500



### **EVENT BRIEF**

- WTWH creates a follow up to a virtual or live event panel
- This is for event sponsor only based on event panel including 3-5 pages, 1200-1700 words
- Includes design & graphics and speaker bios.
- · Event Brief program: \$6,500



### LIVE EVENT SESSION BRIEF (FLAT RATE)

- 2-page co-branded session brief based on recorded live event session
- Designed in pdf format & hosted via landing page for 30 days
- 1 send to our white papers & research report lists
- Live Event Session Brief program: \$7,500



### WHITE PAPER

- Interview with your subject matter expert
- 1.200-1.500 words
- Customer-supplied imagery that can be used for lead generation and/or brand recognition
- White Paper program: \$7,500





### **Content Development**

Digital Content | End-to-end project management content creation, via pdf design and/or landing page





### **BLOG/GHOST WRITING**

- · Blog/Ghost Writing 600 800 words
- · Article created by Content Studio
- · Blog/Ghost Writing: \$4,500



### SPONSORED/FEATURED ARTICLES

- Sponsored/Featured Article 600 800 words
- · Article created by Content Studio
- Sponsored/Featured Article Program: \$4.500



### WEB EXCLUSIVE

- Content of up to 500 words created by the Custom Studio
- · Add-on banner ad takeover
- e-Mail campaign promotion
- Web Exclusive program: \$3,000



### THE BIG STORY

- Content of up to 1,000–1,200 words created by the Custom Studio
- · Add-on banner ad takeover
- · e-Mail campaign promotion
- The Big Story program: \$9,500



### WEBINAR BRIEF (FLAT RATE)

- 2-page co-branded webinar brief of 600 words based on recorded webinar
- The brief will be designed in pdf format, hosted via landing page for 30 days.
- · Webinar Brief program: \$6,500



### WEBINAR BRIEF

- 2-page co-branded webinar brief based on recorded webinar
- The brief will be designed in pdf format, hosted via landing page for 30 days
- 1 send to our white papers & research report lists
- · Webinar Brief program: \$8,500



### SPONSORED PREMIUM REPORT

- Minimum 16 page editorial report plus 8 pages of content
- Created by Custom Studio and includes add-on email campaign promotion
- Sponsored Premium Report program: \$19.000



### **Voices and Views**

# BACK TO TOC

### VOICES

**Your Message, Your Voice.** Is your company looking for a way to get a consistent message out about thought leadership? We provide a simple and effective way for executives to deliver unique insights and position themselves as industry thought leaders.

Our VOICES product is a sponsored content opportunity to have a Q&A published to help get your company's thought leaders to share their knowledge and subject matter expertise.

### The offering consists of the following:

- 6-question Q&A (prepared in advance) on a particular topic or area subject to editorial review and approval
- Recorded interview with executive and WTWH editor
- Client has the ability to review edited transcript
- Posted on a WTWH Media website upon review and approval by both client and WTWH
- Included as one article (text ad) in newsletter
- Labeled as sponsored at start of article
- High resolution PDF copy for distribution
- Marked as sponsored in the closing text at the bottom of the article
- Company to provide interviewee headshot (sized to 600 x 600 pixels and 300 dpi) to include in the Q&A article
- Company has the ability to link back to corporate website at the bottom
- Complete editorial control rests with WTWH and must fit WTWH standard ands style formats
- Premium category takeover on website with a full concentration on the Voices brand



# **V**iews



WTWH VIEWS program provides a simple, cost-effective solution to promote your company's news, views, case studies, testimonials and announcements to our readers through a customized article written and published by WTWH.



WTWH will write an original article of 600–750 words based on one interview with your internal source or customer to spotlight and highlight your product or service for our audience.



Our high-touch, customized approach will result in a digital article that combines your message and our voice.

### The offering consists of the following:

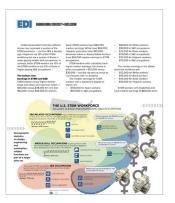
- One phone interview between WTWH representative and either a sponsor company representative or a sponsor customer contact
- Creation of original article content to be reviewed by sponsor and approved by WTWH as meeting WTWH editorial standards
- Included as one article (text ad) in newsletter
- Premium takeover that excludes third party advertising
- Labeled as sponsored at start of article
- Company to provide one image or logo for inclusion in the article, subject to WTWH specifications & approval
- High-resolution PDF of the article available to sponsor for distribution
- Company has the ability to link back to corporate website at the bottom of PDF
- · Reporting available upon request



	January	February	March	April	May	June	July	August	September	October	November	December
Special Coverage									3D Printing & Advanced Manufacturing	EDI: Engineering Diversity & Inclusion		
Career Development Webinar Series		Scholarships, fellowships and beyond: How to fund your master of engineering degree		The Master's Degree as a Force Multiplier: Why mid-career engineers should consider graduate education		Licenced to Thrive: The whats, whys and hows of Professional Engineer (PE) licensure		Master of Engineering: Your next step to career success		EDI: Engineering Diversity & Inclusion Webinar Programming		The Best Master's Program for You: How to Select it and apply successfully
Special Reports	Future Engineering Leaders		Best Engineering Workplaces				The Engineer of the Future		Engineers Annual Salary Survery			Job Satisfaction Survey
Show Promotions			AMUG			RAPID+TCT						
Engineering Toolboxes	Simulation/3DP: Simulation for Additive Manufacturing	Design: Capturing Reality for AEC	Digital Transformation: Digital prototyping and testing"	3DP/Aerospace: 3D Printing for Aerospace	Design: Spatial Computing (AR/VR/XR) for Design	Design/3DP: Design for Additive Manufacturing (DfAM)	Digital Transformation: Sustainabillity via Digital Transformation	Aerospace: Sustainable Engineering Practices	Design: Design for Sustainability			
Webinar Series		Design & Simulation Week			Digital Transformation Week			3D Printing Week			Aerospace & Defense Week	
Editorial Webinars	Design: Trends in BIM		Aerospace/3DP: Advancements in 3D Printing		Simulation / DigiTrans: Digital twins in manufacturing		Digital Transformation: Trends in Edge Devices		Design: Trends in Automotive		3D Printing: Advancements in Materials	
Manufacturing the Future Video Series	Manufacturing the Future: Aerospace		Manufacturing the Future: Motion Control Technology		Manufacturing the Future: Al in Engineering		Manufacturing the Future: Advanced Simulation		Manufacturing the Future: A Look at CAM		Manufacturing the Future: CAD in Aerospace	







### Social Media Management

Reach Your Audience | Build Awareness | Increase Engagement



Engineering.com manages a wide variety of manufacturers' social accounts based on a proven track record of engagement, communication, reach and value. Our approach is very hands on to achieve the best results based on your needs to start or increase your digital marketing footprint.

### **OUR GOAL**

Increase thought leadership presence via social channels

Create & post content

**Grow following** & increase engagement

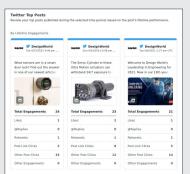
Increase social conversion to vour website

#### **ENGINEERING.COM OFFERS**

- · Dedicated Account Manger to oversee and implement your social strategy
- · Management & set-up of all major social platforms
- Content creation of all posts
- · Monitoring all interactions of your brand across platforms
- Monthly reporting
- · Review & strategy sessions

Packages range from \$900-\$1,900 depending on number of platforms managed and frequency of posting schedule.

Please contact your sales representative for more information.





Monthly reporting is a standard part of all social media packages to assist in the optimization of brand, product and/or lead-generation goals for your company. Our team of experts works with you to fine-tune messaging, promotion and campaigns critical to your success.

### SOCIAL MEDIA AD TARGETING

In addition to social media platform management, Engineering.com manages paid ad targeting on all social media platforms, including Facebook and Linkedln. All platforms offer varying ways to target a specific audience by demographics, industry, title and company. With admin access to your social platform of choice, Engineering. com will work with you to build an audience on that social platform, meeting your requirements and target a message directly to that audience.

#### LinkedIn

Target your ideal customer by geography, industry, job title, company size, member groups, email contact list or even company name. LinkedIn will match those with member user data and create an audience that can be used to target ads. LinkedIn is also a great platform for lead generation.

#### Facebook

Target ads by geography, job title, field of study and device usage.

#### Investment:

Cost to reach audiences varies based on budget and audience targets. Most platforms will offer the ability to pay cost-per-click or cost-per-impression to reach the targeted audience. Engineering.com's social media marketing team will work with you to estimate the investment to reach your audience. Cost of campaign goes directly to the social media platform. Management fee to Engineering.com is 30% of the total campaign budget.

Please contact your sales representative for more details and pricing.





### **PPC Management: Google Ads**

Drive Traffic & Conversions | Immediate & Measurable Results

When **PPC** is done right, it can be a valuable part of your inbound marketing strategy.

It is an ongoing effort that takes skill, strategy and time. WTWH is a long-term partner who will work with you to develop an effective PPC strategy, manage that strategy, and measure it.

### **ANALYSIS, STRATEGY & SET-UP**

- Review of current PPC program (if applicable)
- Competitive assessment
- Identify goals & expectations
- · Comprehensive keyword research
- Building & implementation of negative keyword list
- · Ad text creation
- · Landing page analysis & consultation
- Budgeting & bidding set-up

#### **ONGOING ACCOUNT MANAGEMENT**

- Campaign expansion
- · Continuous ad testing & optimization
- Ongoing strategic bid & budget management
- Keyword expansion
- Ongoing negative keyword implementation
- Ongoing competitive assessment

### **MEASURABLE ROI & REPORTING**

- Weekly optimization updates
- · Weekly detailed performance report
- Attribution analysis (Google Analytics readonly access required)
- Conversion tracking analysis
- · Monthly reporting
- Monthly program review & strategy call with dedicated account manager

#### **INVESTMENT**

- Minimum campaign monthly campaign budget -- \$2,000 paid to Google / Annual campaign management with cancellation option
- · Monthly management fee of 30% of campaign monthly spend
- Additional \$1,700 one-time set-up fee for new account creation







### **Video Production Services**

Full-Service HD Video Production

BACK TO TOC

**WTWH media offers end-to-end HD video production services**, including script development, filming, editing, post-production and delivery. Our team is dedicated to bringing your brand to life through captivating visuals and compelling storytelling. Throughout the process, we collaborate closely with your team to ensure our videos align with your brand identity and marketing objectives.



#### **PRODUCT VIDEO**

This dynamic and engaging video type showcases the unique features and benefits of your product while driving brand awareness. We expertly capture the essence of your product utilizing dynamic camera angles, smooth transitions, and captivating visuals to showcase its functionality in action. *Pricing based on SOW* 



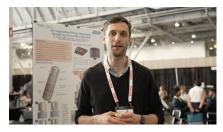
#### PRODUCT SHORTS

Capture the attention of engineers and effectively communicate your product or concept with our 1-2 minute hosted and illustrated videos.

Comprehensive Video-as-a-Service (VaaS) solutions, leveraging our industry expertise and production capabilities to deliver high-quality videos that will resonate with your audience.

Investment: \$4,500 per video





#### **CLIENT TESTIMONIAL VIDEO**

These videos are a powerful tool to build trust, credibility and social proof of your brand. We will showcase individuals who have experienced firsthand the value and benefits of your product, service, or brand. Through compelling storytelling, we carefully craft a narrative that highlights the journey and success of your customer. *Pricing based on SOW* 



#### CORPORATE OVERVIEW VIDEO

Videos that effectively communicate your brand's story, mission, and key messages to your target audience. We work with you to identify the most important aspects of your company story that you want to convey to your audience. Whether it's showcasing your state-of-the-art facilities, or highlighting your innovative products and services, these videos bring your company to life on screen. *Pricing based on SOW* 

### **Contact Us**

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