# 2025 MEDIA GUIDE

## **Covering:**

- Technologies & Systems
- Applications & Markets
- Robotics Business

THE ROBOTREPORT

Automated Collaborative ROBOTICS



# ROBOTICS NETWORK

WTWH Media's Robotics Network covers the full range of innovations in the commercial robotics industry, as well as the latest research and breakthroughs. In addition, WTWH analyzes developments in industrial and collaborative robots, mobile platforms, drones, autonomous vehicles, and service robots across multiple markets, including manufacturing, supply chain, and healthcare.

This **2025 Media Guide** contains information on best in class ROI solutions including:

- Audience Marketing
- Content Syndication
- Lead Generation
- · Content Development
- Marketing Services

## TABLE OF CONTENTS



## **Audience Marketing**

Online Display
High-Impact Display – Flex
High-Impact Display – Prelude
First-Party Audience Targeting
Audience Extension
Remarketing / Retargeting Campaigns
Editorial e-Newsletter Sponsorship
CoBranded e-Newsletters
Partner Promotion – Sponsor HTML
Partner Promotion – Single Offer
Supplied Content
The Robot Report Podcast



## **Lead Generation**

Fully Managed Content Syndication Automated Warehouse Reports Webinars Robotics Weeks



## **Content Studio**

Content Campaign Programming Content Development (Long Form) Content Development (Short Form) Voices/Views



## **Editorial**

Planning Guide
Automated Warehouse 2025
Planning Guide
Digital Editions Sponsorship
Print Specifications

The Robot Report 2025



## **Marketing Services**

Social Media Management PPC Management: Google Ads Video Production Services

Contact Us ➤

## **ROBOTICS NETWORK AUDIENCE**

WEBSITE

214,415+

**PAGEVIEWS** 

The Robotics Network averages 122,515+ monthly users and over 214,415 pageviews.

#### Sites include:

- www.therobotreport.com
- www.cobottrends.com
- www.automatedwarehouseonline.com

SOCIAL

104,565+

**FOLLOWERS** 

Over 104,565+ Social followers across all platforms. The Robotics network has a highly-engaged social media audience.











**COMBINED NEWSLETTER REACH** 

46,500 Subscribers

Digital circulation reaches over 53,800 online subscribers with mobile optimized content.

### THE ROBOT REPORT – PUBLISHED 8X PER YEAR

62,000 PRINT/ONLINE SUBSCRIBERS

The Robot Report provides engineering, technology, and business professionals with a single source for breaking news, product information, independent analysis, and in-depth research.

# PROVIDING ROBOTICS PROFESSIONALS

with information on their terms

#### THE ROBOTICS NETWORK

www.therobotreport.com

www.cobottrends.com

www.automatedwarehouseonline.com

## **AUDIENCE REACH**

## The Robot Report Published 8X per Year

• 62,000 print/online subscribers

#### **Combined Newsletter Reach**

• 46,500 digital subscribers

## **Combined Average Website Traffic**

- 214,415+ monthly pageviews
- 122,515+ monthly users

## Social Media Audience in Industry – Total Social Reach: 104,565+

- Facebook
- x
- LinkedIn
- YouTube
- Instagram



## **Delivering ROI for Marketers**

How do we do this? We build integrated media packages across platforms.



## **Online Display**

Run of site ads display across the entire network.

# BACK TO TOC

#### **DISPLAY AD CREATIVE SIZES**

First value designates pixel width @ 72 DPI:

- ·300x600
- ·728x90
- ·300x250

\$70/CPM - Min 10K impressions per month.

• 970x250 - **\$90/CPM** 

#### PRESTITIAL ADS

640x480 and 300x225 @ 72 DPI

Contact your representative for more details.

## WALLPAPER ADS - RESPONSIVE DESIGN

Simultaneously displays ad creative on the right and left hand sides of the site. Creative can be different for the left and right and can have specific urls for each side.

Optional: In addition to the 300x1000, provide a 130x1000 for smaller desktop displays and a 320x50 image for mobile displays.

WALLPAPER SPECS: 300X1000, 130X1000 and 320x50 File type: .gif, .jpg, .bmp, .png, videos (.mp4, VAST, YouTube), and HTML tags. File size: 4MB max for combined size of all assets.

Contact your representative for more details.

# 300x600



728x90





640x480 Prestitial Ad - Desktop



300x225 Prestitial Ad - Mobile

## DISPLAY AD & PRESTITIAL AD REQUIREMENTS

- File Type: jpg, gif or HTML5
- File size: max 1MB
- Animation: 3X Loop Limit
- Audio: Sound off by default
- Rich Media Accepted

## **TARGETING**

Programs can be specifically targeted against relevant categories, geo, timing and exclusion across the Robotics Network.



## **High-Impact Display – Flex**

The Allstream® Flex provides the ability to engage viewers with video and imagery in dynamically embedded experiences throughout page content with the ability to display edge-to-edge on the screen in the focal point of the viewer.

## **ASSET SPECIFICATION**

#### **DESKTOP & MOBILE**

- Asset Video: Video Dimension: 16:9 Aspect Ratio (ex: 1920 x 1080px) OR 4:1 Aspect Ratio (ex: 1920 x 480px)
- · Asset Image (optional): Same Dimension as video provided (ex: 1920 x 1080px or 1920 x 480px)

#### \$150/CPM

## **FILE TYPES**

#### **IMAGES**

- Media Types: Image URL, GIF, JPG, BMP, PNG
- File Size: Allstream<sup>®</sup> hosted file size recommended under 100KB\*

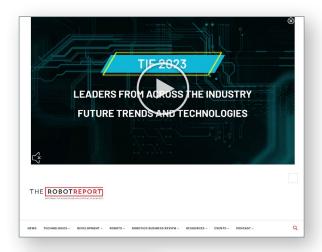
#### **VIDEOS**

- Media Types Video URL, YouTube ID, VAST, MP4
- File Size
- Allstream® hosted file size recommended under 4MB\*. Resolution
- 720p or 1080p · Frame Rate
- 24-30 fps
- Bitrate

Mobile Web: 800Kbps to 5000 Kbps Desktop: 800 Kbps to 10000 Kbps

\*Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance.







## **Desktop & Mobile examples**

4:1 Aspect Ratio Video OR 16:9 Aspect Ratio Video

\*Once the video ends, it is possible to display an image in its place



## **High-Impact Display – Prelude**



The Allstream® **Prelude** dynamically displays adaptive imagery, video, or combination of multimedia at the top of the page for increased viewer engagement.

## **ASSET SPECIFICATION**

#### **DESKTOP & MOBILE (IMAGE ONLY)**

· Asset Image: Image Dimension: 4:1 Aspect Ratio; 1920x480px (Recommended Size)

## **DESKTOP & MOBILE (IMAGE AND VIDEO)**

- Asset Image: Image Dimension: 1067x480px
- · Asset Video: Video Dimension: 16:9 Aspect Ratio

#### \$150/CPM

## **FILE TYPES**

#### **IMAGES**

- Media Types Image URL, GIF, JPG, BMP, PNG
- · File Size

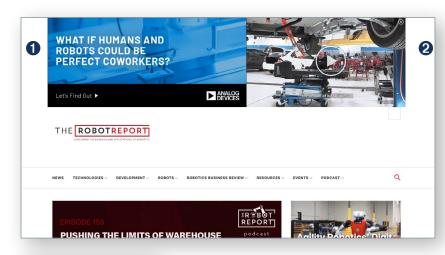
Allstream® hosted file size recommended under 100KB. Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance.

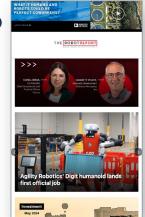
#### **VIDEOS**

- Media Types
   Video URL, YouTube ID, VAST, MP4
- · File Size

Allstream® hosted file size recommended under 2 MB. Combined size of all Allstream® hosted files (image + video) must be less than 4MB for Chrome Heavy Ad Intervention (HAI) compliance. Video URLs may be supported without HAI restriction up to 40MB with autotranscoding to render on certain browsers and older devices that do not support auto play via Allstream® frame player.

Video Length
 Variable (Recommended up to 15 seconds maximum if no user interaction and up to 30 seconds with user interaction)





## Desktop & Mobile examples (IMAGE + VIDEO Version)

- 1. Desktop: 1067x480px image(s)
- 2. Desktop: 16:9 Aspect Ratio Video
- 3. Mobile: Entire ad is responsive and displays the same way for the mobile view.



## **First-Party Audience Targeting**

**Content Affinity Targeting** 

We use our first-party data platform to identify and engage targeted audiences with relevant ad experiences based on our site users content consumption habits.

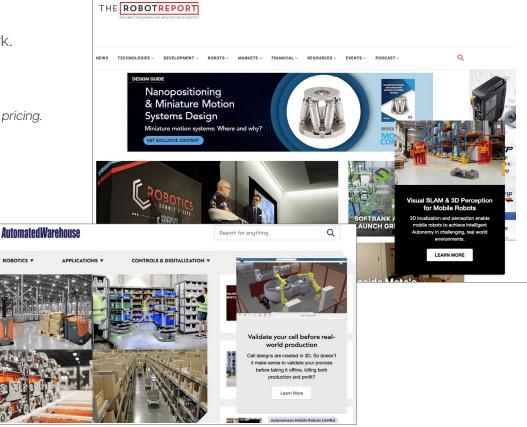
## **CONTENT AFFINITY TARGETING**

- Target by content affinities across the WTWH network.
- Personalized offers with your message serve to site users based on their content affinity.

Contact your sales representative for more information and package pricing.

## **Online Ad Specifications:**

- Headline (no more than 8 words)
- One sentence description (no more than 25 words)
- · 386x225 image
- · Click-through URL







## **Audience Extension**

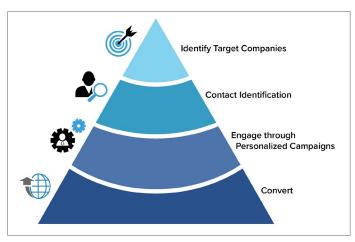
## Intent-Based Marketing | Account-Based Marketing

Our Al data management tool analyzes content consumption of users at hundreds of thousands of B2B companies and identifies when users in those organizations are indicating active demand for products or services you offer. Leveraging your target account list, our data management platform identifies anonymous users available for targeting at those companies you are trying to reach. Ads are displayed across the internet on brand safe sites.



#### INTENT-BASED MARKETING

- Target users outside our network across the internet by intent topic via display ads.
- Narrow down reach by industry, title, geography or company size.



#### **ACCOUNT-BASED MARKETING**

- We target your prospects based on your target account list.
- Target ABM users outside of our network across the internet with display ads.

# BACK TO TOC

## **Specifications:**

- 728x90, 300x250, 300x600, 160x600, 320x50, 300x50 & 970x250 (jpg, gif, standard HTML5)
- Max Initial File Load Image: 40KB / Max Initial File Load HTML5: 100KB
- Max Animation: 30 seconds or less (loops included); 15 seconds recommended; max 3 loops
- · Clicktags Accepted
- · Click-through URL



# BACK TO TOC

## **Remarketing / Retargeting Campaigns**

Reinforce Branding | Increase Engagement | Improve Conversions

**Retargeting** (also known as behavioral remarketing) is a form of digital marketing that focuses on targeting users who have previously visited our website with banner ads on display networks across the web.

**Increase the reach of your display campaigns** by leveraging the WTWH Robotics network to retarget key segment audiences.

The WTWH Robotics Network offers the ability to manage retargeting campaigns for our customers across a variety of platforms including any Robotics network website.

Pricing based on CPM volume and custom ROI programs

## Measure Performance Your Display Presented on **Brand Safe Sites** Drive Relevant Offers & Messaging The Robotics Network User Session Over -**Visits Other Websites** Leverage The Robotics Network Audience **User Visits The Robotics Network** to Drive Traffic to Your Website

### **RETARGETING REQUIREMENTS:**

- · File size: less than 150KB
- · Animation: less than 30 seconds
- File Type: JPG, PNG and GIF (up to 30 seconds, 15-20 fps, no looping)
- · CPM Pricing varies by program

#### **CREATIVE SIZES:**

- · 300x600, 728x90, 300x250, 970x250, 320x50, 160x600
- · Resolution: 72 dpi



## **Editorial e-Newsletter Sponsorship**

Combined with lead append data for maximum results.

## SINGLE AD SPECIFICATIONS:

Leaderboard ad (728x90) + URL

Box ad (300x250) + URL

Text ad:

- · Image: 450x255 static jpg or gif file
- · Title: 5-10 words
- · Copy: 35-50 words
- · Call to Action (3 to 5 Words) + URL

## EXCLUSIVE SPONSORSHIP: Reserving all 5 placements.

As an exclusive e-newsletter advertiser you will have placements in all 5 ad spots (728x90, 300x250 & 3 text ads). Plus, please provide your logo & linking URL. Note that editorial content may contain stories about other advertisers.

The Robot Report: Covering the business and applications of Robotics

Frequency: Reach: Exclusive Sponsorship: Single Text Ad: 1X / Week 26,000 \$3,650 \$1,250

Healthcare Robotics Round Up

Frequency: Reach: Exclusive Sponsorship: Single Text Ad: 1X / Month 26,000 \$3,650 \$1,250

The Robotics Business Review

Frequency: Reach: Exclusive Sponsorship: Single Text Ad: 1X / Month 20,500 \$3,650 \$1,250

**Automated Warehouse News** 

Frequency: Reach: Exclusive Sponsorship: Single Text Ad: 1X / Week 26.000 \$3.650 \$1.250

**Quarterly Newsletters:** 

· Controls & Digitalization · Applications · Robotics in the Warehouse

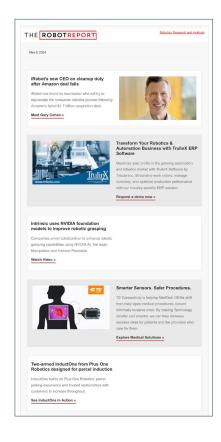
Reach: Exclusive Sponsorship: Single Text Ad: 15,000 \$4,500 \$1,350

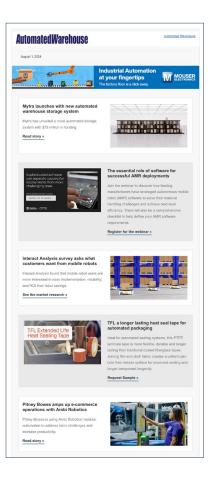
Automate Showcase: May 12-14, 2025

Reach: Exclusive Sponsorship: Single Text Ad: 15,000 \$4,500 \$1,350



WTWH Media uses the latest in marketing automation, lead and profile management software to ensure all e-News delivery is optimized and targeted only at permission-based users and optimized by device. Tracking details, performance and detailed reporting are provided for all placements.



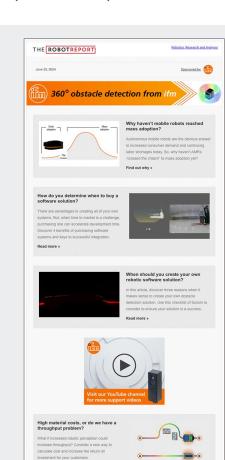


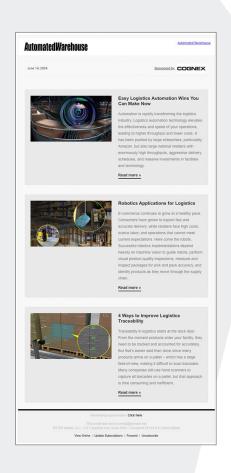


BACK TO

## **CoBranded e-Newsletters**

Sponsorship includes all ad placements + logo recognition





WTWH uses standard e-newsletter template and includes client provided content.

#### SPECIFICATIONS:

- Preferred subject line (recommend 70-80 characters including spaces)
- Client logo + URL
- 728x90 + URL (Optional This is displayed at the top of the newsletter)
- 300x250 ad + URL (optional)
- · Up to 6 text ads which would include:
  - 450x255 static image
  - Headline (5-10 words)
  - Copy (30-35 words)
  - CTA text (3-5 Words)
  - URL
- 1 featured Video (optional) which includes:
  - 450x255 static image
  - Headline (5-10 words)
  - Copy (30-35 words)
  - CTA text (3-5 Words)
  - URL
- \$450/CPM





## **Partner Promotion**

Your HTML, our audience.

#### **SPONSOR HTML**

WTWH offers customer provided HTML sends to reach targeted segments of our opt-in 3rd party e-newsletter audience.

Custom e-delivery lists are available on a limited basis for delivering custom-branded messaging to targeted opt-in audiences.

- · CPM \$380
- Setup \$500: Includes initial list pull count only, suppression (up to 1M emails), tests, content checking and reporting
- · Suppression \$125 / 2-10 M, \$250 / 10-40M
- · Splits \$250 each

**IMPORTANT!** WTWH uses custom software and 3rd party services to check the content of the HTML creative for red-flags that might prohibit delivery. Due to a matrix of conditions from mail servers, firewalls, mail clients, operating systems and preference settings unique to each user, WTWH acknowledges and cannot control differences in how the creative will render across device. If HTML coding time is requested, additional fees are incurred. Please contact your business development representative for more information.



#### SPONSOR PROVIDED HTML SPECS:

- Preferred subject line (recommend 70-80 characters including spaces)
- Completed HTML file:
  - The html file should be a max width of 650 pixels
  - Use absolute URLs for your images (i.e. "http://www.yourdomain.com/image1.jpg" do not use ".../image1.jpg")
  - Avoid using "div" & "float", as some email clients will not render that code. Instead use tables to control layout
  - Styling should be done inline with the tags and not in the header area.
- Text version of eblast (optional)
- Seed list (email addresses of anyone that should receive a copy of the live deployment)
- Suppression file optional but recommended (.csv or .xlsx file of email addresses of those that do not wish to receive communications from the advertiser)
- Max image file size limit: 500 KB. If HTML consists of multiple images, individual images should be no larger than 500 KB
- ➤ Outlook uses an engine that has a 1728 pixel limit for the height of images displayed in an email.
- ➤ WTWH Media recommends not using image-only emails as your HTML eblast, as these tend to load slowly or will not load at all.





## **Partner Promotion**

Our template, your message.

#### SINGLE OFFER TEMPLATE

Provide WTWH with your message and we will create an email using our branded template.

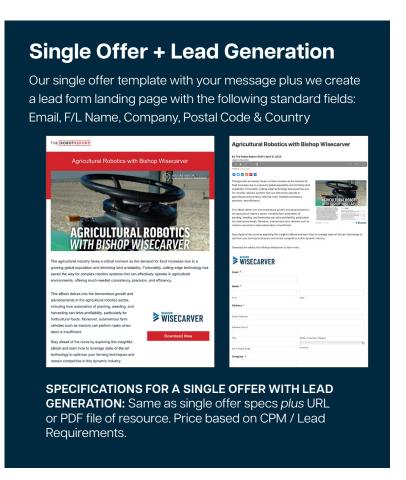
Custom e-delivery lists are available on a limited basis for delivering custom-branded messaging to targeted opt-in audiences.

- · CPM \$380
- Setup \$500: Includes initial list pull count only, suppression (up to 1M emails), tests, content checking and reporting
- Suppression \$125 / 2-10 M, \$250 / 10-40M
- · Splits \$250 each

#### SINGLE OFFER SPECS

- Preferred subject line (recommend 70-80 characters including spaces)
- Main Image: 650x300 static jpg or gif
- Company logo: minimum 150 pixels wide; static jpg or gif
- Headline: 5-10 words
- Descriptive Copy: 30-80 words
- Call-to-action (3-5 words)
- URL or PDF file of resource
- · Max image file size limit: 500 KB







## **Supplied Content**

Your supplied content within the confines of our editorial websites.

## CUSTOM NATIVE CONTENT PROGRAM

- · Dedicated content page featuring all articles
- All content is provided by advertiser (articles, images and links)
- · Content appears on the brand website homepage
- · Featured in brand enewsletter
- · Brand social media promotion
- · Content is archived

Cost: Contact your sales representative for details

#### SPONSORED CONTENT

- One content article provided by sponsor (900 words or less, title, image and URL)
- Content appears on the brand website homepage and is labeled as "Sponsored Content"
- · Featured 2x in brand enewsletter
- · 2 tweets per week for the month on brand social media
- · 2 posts on brand LinkedIn page for the month
- · Content is archived after one month

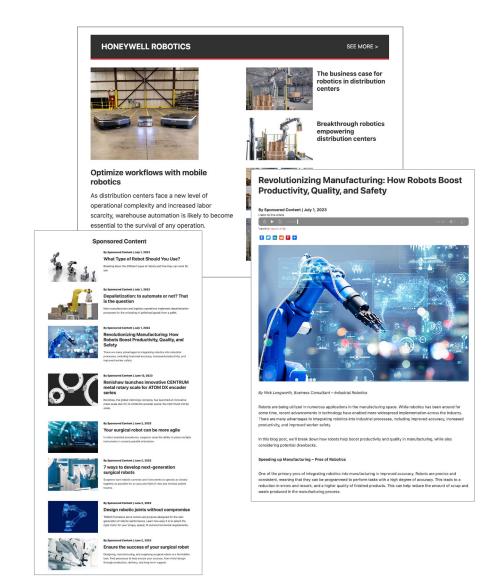
Cost: \$4.500/month

#### SPECIFICATIONS:

- Featured article image for slider and thumbnail at 770x500
- Hero Image for the top of the article up to 740px across; can be the same as the Featured image
- For the Content:
  - Headline
  - Sub-headline (Optional)
  - Body Copy 900 words or less; include URLs
  - Supporting images (Optional) up to 500px wide
  - Author information Name & Title

We will use the above to build out the landing page for your review.

Once that is approved, we then promote that page via our newsletters and social media.







## The Robot Report Podcast

Be a part of the conversation!

New episodes of The Robot Report Podcast drop every Friday, featuring conversations with leading roboticists, innovative robotics companies, and other key members of the robotics community.

Subscribe to The Robot Report Podcast on Apple Podcasts,

SoundCloud, Spotify, Google Play and YouTube.

Podcast sponsorship is an ideal channel to build awareness of your brand and is perfect for a product launch announcement.



**TOTAL LISTENS: 260,000+** 

**Average monthly listens: 5,800** 

Average episode play: 900

Top episode listens: 2,500

Average episode listens: 1,400

**Top country listens:** 

1. USA

2. Canada

3. Germany

iTunes









#### PODCAST SPONSORSHIPS:

- · 1 month sponsorship (4 episodes)
- 30-second ad read about Sponsored Company at the beginning of each episode
- · Logo added to The Robot Report Podcast logo for 4 episodes as sponsor
- Sponsor Company records a series of short (5 minutes) technology tips we play on the podcast in a weekly segment, for the duration of the sponsorship, called *Robotics Tip of the Week - Presented by Sponsor*
- Sponsor Company gets access to MP4 file to promote on their own channels

Total investment: \$5,250



unicularly shipping comments as a difficult task to automate, but one with a very compressing business case and consequent mandate by logistics and shipping companies. In this Robot Report, podcast, Even Dummright, CTO of Beaterious Potocies discusses his company's unique approach to identifying, grasping and manipulation objects in shipping containers. Other news and



Teradyne's Acquisition Strategy, Plus Mobile Manipulation and Bossa Nova Robotics Falters

n this Robot Report podcast, Greg Smith, President of Teradyne's Industrial Automation Group



Terradepth on Undersea Data Capture / Exyn Aerial Mine Mapping Systems

this Robot Report podical, Terradepth's founders discuss their exconomous, underwaser das Election solution. Also, psys Technologies CEO describes the company's autonomous aerial



Paolo Pirjanian on Why Building Companion Robots is a 'Moonshot

In this opisode of the lihe Hobot Report Padicast, Hada Hirjanian, Hounder and GEO of Embodied, discusses the development of the Mode companion robot which is designed to help with the



Pittsburgh Robotics Cluster, Aurora Acquires Uber ATG, AutoX's Driverless Fleet, More

In this Robot Report podcass, the Pittsburgh robotics cluster, Aurora's acquisition of Uber A



Boston Dynamics's Future Following Hyundai's Acquisition, DARPA's SubT Challenge, More

Boston Dynamics' VP Michael Patrick Penry discusses plans for the Spot quadruped and Hyundal's





## **Content Syndication**

Audience Marketing | Lead Generation



## **AUDIENCE MARKETING**

## **Fully Managed** Content Syndication

- Promote content to specific targets
- · Global contact record database available for selection
- Assistance in designing campaigns
- · Leads delivered in time frame needed

## **Lead Generation Campaigns**

All lead types are qualified but some types are highly qualified based on level of engagement by the prospects.

## **MQL** Gated

Marketing qualified lead

# 2-Touch Performance MQL

A lead has consumed two pieces of content

## **BANT Performance**

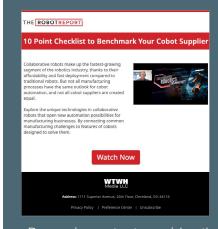
A lead that has consumed 1 piece of content and answered additional qualifying questions related to budget, authority, need and timeline identifying the lead as a higher value prospect

## **Content Assets**

- Choose the type of content you would like to promote
- Leverage assets that are relevant to the audience and educational

White Paper | Case Study | Infographic | On-Demand Video

## **Example of Content Asset Promo / Lead Collection**





Dynamic content provides the personalization necessary to drive more engagement



## **Automated Warehouse**



## **AUTOMATED WAREHOUSE REPORTS:**

Examining trends in warehouse automation and design and deployment challenges.

Advances in Automated Storage / January

Top AMR Deployments of 2024 / January

Picking systems / March

Most Innovative 3PLs Driving Warehouse Innovation / April

Mobile robots / Design World insert / May

Sensors & Controls / July

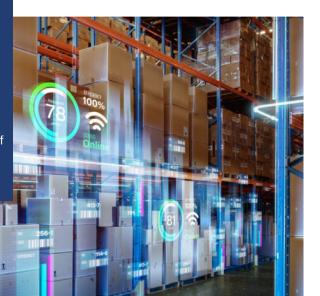
AMRs & Fleet Management / September

The Digital Warehouse / Design World insert / November



## **Sponsorship includes:**

- · Logo branding on report
- Option to include single page branded content and link to downloadable asset within each report.
- Full page ad
- MQLs on all form fill gated downloads of the report
- · Investment: \$6,950 report



## **AutomatedWarehouse**

## **AUTOMATED WAREHOUSE**

**FDUCATIONAL WEBINAR SERIES** 

**Automated storage (Feb)** 

Picking systems (April)

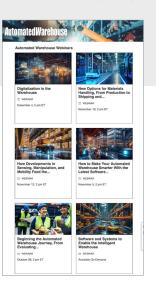
Mobile robots (June)

**Robotics Week (November)** 

Digitalization / software (Dec)

### **Sponsorship Includes:**

- · Full Registration List
- · Logo Branding
- · Investment: \$5,500 per experience



## LEAD GENERATION

## **Webinars**

Engage a captive audience and generate leads.

The Robot Report webinar series offers companies the opportunity to work with editors on preparing and delivering both editorial and custom content in a live, interactive format or on-demand.

### **EDITORIAL WEBINARS**

The Robot Report has developed a 2024 webinar schedule and invites robotics professionals to share their experiences and expertise to help engineers better understand technology or product related issues and challenges. The Robot Report & Robotics Business Review editors will select a limited number of manufacturers to participate in each webinar.

Rate: \$5,500

## **CUSTOM WEBINARS**

Sponsor chooses their own topic and presents educational material related to that topic. An editor will be assigned to moderate the event and a technical coordinator who will coordinate promotions and produce the live event.

Custom Webinars are based on a \$70 cost-per-registrant basis.



#### Recommendations:

- Position yourself as a thought leader by presenting on educational topics in your industry
- Attract great leads by describing what your attendees will gain from participating
- Includes graphics, images and downloadable assets
- Use poll and survey questions to increase engagement and take the pulse of your audience
- Present using webcam to create a captivating presentation
- Utilize HTML5 technology to ensure your attendees will have the best viewing experience

All webinars are recorded and emailed to all registrants, then placed online behind registration for on-demand viewing.

Sponsors receive reporting URL for full attendee contact information, live and on-demand metrics and survey results, if applicable.

# BACK TO TOC

WEBINAR TO CONTENT

## E-BOOK / BRIEF / WHITE PAPER

Take advantage of this new opportunity and have unlimited reach to your audience



Contact your sales representative for more information and package pricing.



## **Robotics Weeks**







## **AUTOMATED WAREHOUSE WEEK: SEPTEMBER 9-11**

From mobile robots and automated storage to picking, palletizing, and sortation systems, warehouse operators have a wide range of options to choose from. In turn, robotics developers and suppliers must tailor their offerings to market needs.

To get started or scale up with automation, end users need to evaluate their own processes and environments, find the best fit for their applications, and deploy and manage multiple systems.

Automated Warehouse Week will provide guidance, with expert insights into the evolving technologies, use cases, and business best practices.



## **MANUFACTURING WEEK: JUNE 24-26**

The complexity of developing robotics systems, together with the unending crush of technological innovation, has hampered innovation and slowed robotics product releases. This, in turn, has placed companies – both startups and mature firms – at risk.

Manufactuing Week features keynotes and panels, delivered by the leading minds in robotics and automation, addressing the most critical issues facing the commercial robotics developers of today.

Contact your sales representative for the following opportunities:

Keynote Presentation: \$6,500 Session Sponsorship: \$4,450 **ROBOWEEKS.COM** 





# CONTENT STUDIO WHERE CONTENT MEETS RESULTS

# STRATEGY. AMPLIFICATION. PERFORMANCE.

**WTWH Media's Content Studio** leverages its B2B media expertise and unique first-party data to co-create thoughtful, engaging reported content with industry partners that helps position them as thought leaders within their niches while identifying the best mix of products and syndication strategies to amplify these messages and ensure partners achieve their most important business goals.

## Branded content campaign creation:

## **Branded Voice**

Fold outs, Supplements, Featurettes, Special Sections

# Branded Industry Thought Leadership

White Papers, Ebooks, Case Studies

## Branded Engagement

Blog Posts, Social Media Posts, Press Releases

## **Branded Videos**

Explainer Videos,
Product Demonstrations,
Corporate videos

Voice matters when seeking to drive engagement and measurable results from engaged audiences.



## **Content Development**

Print Content | End-to-end project management content creation, design & layout





## **VENDOR DIRECTED Q&A**

- WTWH works with you to create a graphically-oriented and highly-visual 1 page
- Up to 500 words, showcasing an application or technology
- Vendor Directed Q&A program: \$4,500



## **VENDOR DIRECTED COLUMN**

- · Single Page
- 500 Words
- · Content created by Custom Studio
- Vendor Director Column program: \$6,250



## TWO-PAGE FEATURETTE

- Two page of content (1,000 Words)
- Created by Custom Studio, with add-on facing display ad
- Four-Page Featurette program: \$8,500



## **FOUR-PAGE FEATURETTE**

- · Two page of content (1,000 Words)
- Created by Custom Studio, with add-on facing display ad
- Four-Page Featurette program: \$9,400



## FEATURE ARTICLE

- 1,000 word branded content in article format
- Feature Article program: \$11,000



## EIGHT-PAGE CUSTOM SUPPLEMENT

- A supplement stitched into the magazine combining content created by Content Studio and display ads
- · 2,000–2,200 words
- Eight-Page Custom Supplement program: \$19,000



## **Content Development**

Digital Content | End-to-end project management content creation, via pdf design and/or landing page





## **ARTICLE LICENSE**

- License to use and reprint referenced article from an WTWH publication
- One-time license permits Customer to host the entire article on Customer website with full credit to the author and publisher
- WTWH will also provide a printable PDF version.
- · Article License program: \$1,000



## **VOICES**

- A sponsored content Q&A published to help get your company thought leaders to share their knowledge and subject matter expertise.
- Category takeover on website with a full concentration on the Voices brand
- High resolution PDF copy for distribution
- · Voices program: \$3,250



## **VIEWS**

- An original article of 600-750 words based on one interview with your internal source or customer to spotlight and highlight your product or service
- Category takeover on website with a full concentration on the Voices brand
- High resolution PDF copy for distribution
- · Views program: \$3,250



## **CASE STUDY**

- Application story featuring your product or solution
- 600-800 words
- · Case study program: \$5,500



## E-BOOK

- Graphically-oriented and highly-visual e-book
- Designed as a custom pdf of 2-4 pages for lead generation and/or brand recognition
- Up to 1,000 words of content supplied by customer
- · e-Book program: \$5,500



## **EVENT BRIEF**

- WTWH creates a follow up to a virtual or live event panel
- This is for event sponsor only based on event panel including 3-5 pages, 1200-1700 words
- Includes design & graphics and speaker bios.
- · Event Brief program: \$6,500



## LIVE EVENT SESSION BRIEF (FLAT RATE)

- 2-page co-branded session brief based on recorded live event session
- Designed in pdf format & hosted via landing page for 30 days
- 1 send to our white papers & research report lists
- Live Event Session Brief program: \$7.500



## WHITE PAPER

- Interview with your subject matter expert
- · 1,200-1,500 words
- Customer-supplied imagery that can be used for lead generation and/or brand recognition
- White Paper program: \$7,500





## **Content Development**

Digital Content | End-to-end project management content creation, via pdf design and/or landing page





## **BLOG/GHOST WRITING**

- Blog/Ghost Writing 600 800 words
- · Article created by Content Studio
- · Blog/Ghost Writing: \$1,600



## SPONSORED/FEATURED ARTICLES

- Sponsored/Featured Article 600 800 words
- · Article created by Content Studio
- Sponsored/Featured Article Program: \$1.600



## WEB EXCLUSIVE

- Content of up to 500 words created by the Custom Studio
- · Add-on banner ad takeover
- · e-Mail campaign promotion
- Web Exclusive program: \$3,000



## THE BIG STORY

- Content of up to 1,000–1,200 words created by the Custom Studio
- · Add-on banner ad takeover
- · e-Mail campaign promotion
- The Big Story program: \$9,500



## WEBINAR BRIEF (FLAT RATE)

- 2-page co-branded webinar brief of 600 words based on recorded webinar
- The brief will be designed in pdf format, hosted via landing page for 30 days.
- · Webinar Brief program: \$6,500



## WEBINAR BRIEF

- 2-page co-branded webinar brief based on recorded webinar
- The brief will be designed in pdf format, hosted via landing page for 30 days
- 1 send to our white papers & research report lists
- · Webinar Brief program: \$8,500



## SPONSORED PREMIUM REPORT

- Minimum 16 page editorial report plus 8 pages of content
- Created by Custom Studio and includes add-on email campaign promotion
- Sponsored Premium Report program: \$19,000



# BACK TO TOC

# VOICES

**Your Message, Your Voice.** Is your company looking for a way to get a consistent message out about thought leadership? We provide a simple and effective way for executives to deliver unique insights and position themselves as industry thought leaders.

Our VOICES product is a sponsored content opportunity to have a Q&A published to help get your company's thought leaders to share their knowledge and subject matter expertise.

## The offering consists of the following:

- 6-question Q&A (prepared in advance) on a particular topic or area subject to editorial review and approval
- · Recorded interview with executive and WTWH editor
- · Client has the ability to review edited transcript
- Posted on a WTWH Media website upon review and approval by both client and WTWH
- Included as one article (text ad) in newsletter
- Labeled as sponsored at start of article
- · High resolution PDF copy for distribution
- Marked as sponsored in the closing text at the bottom of the article
- Company to provide interviewee headshot (sized to 600 x 600 pixels and 300 dpi) to include in the Q&A article
- Company has the ability to link back to corporate website at the bottom
- Complete editorial control rests with WTWH and must fit WTWH standard ands style formats
- Premium category takeover on website with a full concentration on the Voices brand
- Voices Program Rate: \$3,250



# **V**iEWS



WTWH VIEWS program provides a simple, cost-effective solution to promote your company's news, views, case studies, testimonials and announcements to our readers through a customized article written and published by WTWH.



WTWH will write an original article of 600–750 words based on one interview with your internal source or customer to spotlight and highlight your product or service for our audience.



Our high-touch, customized approach will result in a digital article that combines your message and our voice.

#### The offering consists of the following:

- One phone interview between WTWH representative and either a sponsor company representative or a sponsor customer contact
- Creation of original article content to be reviewed by sponsor and approved by WTWH as meeting WTWH editorial standards
- Included as one article (text ad) in newsletter
- Premium takeover that excludes third party advertising
- Labeled as sponsored at start of article
- Company to provide one image or logo for inclusion in the article, subject to WTWH specifications & approval
- High-resolution PDF of the article available to sponsor for distribution
- Company has the ability to link back to corporate website at the bottom of PDF
- · Reporting available upon request
- · Views Program Rate: \$3,250





## **2025 INTERACTIVE PLANNING GUIDE**

www.therobotreport.com



	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	ОСТ	NOV	DEC
Print Issue		Collaborative Robotics 1/7/25	Surgical Robotics Design Trends 2/4/25	Rbr 50 Most Innovative Products 3/4/25	Robotics Summit Show Guide 4/1/25			Motors / Motion Control 7/1/25	Autonomous Mobile Robots 8/5/25	Robotics Solutions for Healthcare 9/2/25	Robotics Handbook 9/30/25	
Show Packages		ATX	Promat		Automate				IMTS			
2025 Trade Shows		ATX		Robotics Summit	Automate  ICRA				Pack Expo	RoboBusiness	R&D 100	
Content Studio			Engineering Views: Focus on Motion Control			Engineering Views: Focus on Design & Development			Engineering Views: Focus on Motion Control			
Manufacturing Spotlight Podcast	Custom	Custom	Custom	Custom	Custom	Custom	Custom	Custom	Custom	Custom	Custom	Custom
Special Reports (editorial)	2025 Robotics Industry Outlook			Rbr 50 Most Innovative Products				Roboticist of the Year		Start ups to watch		
RR Editorial Webinar	2025 Robotics Industry Outlook	Advanced Motion Controls for Healthcare Robotics	Collaborative Robotics			How Gen Al is impacting Robotics Development	Construction Robotics: Technology Enablers and Commercial Solutions	Agricultural Robotics: Technologies, Solutions and Opportunities	Robotics Solutions for Small to medium Manufacturers		Motion Control for Robotics	Robotic Solutions for Warehouse, Fulfillment and Distribution Center Operations
Robotics Weeks						Manufacturing Week			Automated Warehouse Week			





SPECIAL ISSUE ADVERTISING RATES

Full Page .......\$4,260 2/3 Page ......\$3,300 1/2 Island .......\$3,100 1/2 Page......\$2,800 1/3 Page.....\$2,130 1/4 Page.....\$1,640





# **AutomatedWarehouse**

## **2025 INTERACTIVE PLANNING GUIDE**

www.automatedwarehouseonline.com



	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	ОСТ	NOV	DEC
E-Books / Research	Advances in Automated Storage		Picking systems		Mobile robots / DW insert		Sensors & Controls		AMRs & Fleet Management		The Digital Warehouse / DW insert	
Special Reports (editorial)	Top AMR Deployments of 2024			Most Innovative 3PLs Driving Warehouse Innovation					IMTS			
DW Inserts			Automated Storage and Retrieval Systems		Automation & Control			Robots in the Warehouse				Digitalization in the Warehouse
Editorial Roundtables (webinars)		Automated storage		Picking systems		Mobile robots		Fleet management			Robotics Week	Digitalization / software
Automated Warehouse Weeks									Automated Warehouse Weeks			
Spotlights (sponsored podcast)	Mobile Manipulation (including humanoids)		Automated storage		Picking systems		Mobile robots		Fleet management		RaaS	
2025 Trade Shows		Manifest Feb 10-12, 2025	ProMAT March 17-20, 2025	Robotics Summit & Expo April 30 – May 1, 2025	Automate May 12 -15, 2025				RoboBusiness	AMR & Logistics, PackExpo	Motion Control for Robotics	Robotic Solutions for Warehouse, Fulfillment and Distribution Center Operations
Technnologies	Grippers	Navigation	Fleet management	Software: WMS, WES, etc.	Integration and Interoperability	Conveyors	Robot Controls	Cloud / edge systems				
Platforms	Inventory systems	Truck loading / unloading	Mobile manipulators	Exoskeletons and wearables	ASRS	Cobots	Palletizing / depalletizing	Inspection / quality control				



## **Digital Editions Sponsorship**

Exclusive packages for lead generation, optimal placement and maximum reach.



## **DIGITAL EDITION PROGRAM**

Customize your digital full page located next to the cover page. Use an existing print ad or customize your own page to direct customers to your offers. Your logo will also be prominent on the digital issue landing page and will be linked to your company's website.

- Full page ad size: 9 x 10 7/8 in. 150 dpi PDF RGB
- · Logo minimum 200 wide
- URL to landing page

Exclusive featured offer in e-newsletter pushed to our Digital Edition subscribers.

- · Image 250x200
- Logo 200 wide
- Title 5-10 words
- · Copy-30-40 words
- URL to landing page
- · Call-to-action

Featured Digital Edition promotion across entire network.

FULL PAGE DIGITAL AD / TEXT PRODUCT SPOTLIGHT: \$7,750





Medical Design & Outsourcing digital issues are optimized and supported across all platforms for desktop, tablets and mobile devices.















WTWH MEDIA PRINT AD SPECIFICATIONS							
AD SIZE	AD SHAPE	TRIM	BLEED				
Full Page	Full Page	8-1/2" x 10-7/8" (8.5" x 10.875")	8-3/4" x 11-1/8" (8.75" x 11.125")				
1/2 Page	1/2 Vertical	3-5/8" x 10" (3.625" x 10")	N/A				
	1/2 Horizontal	7-1/2" x 4-7/8" (7.5" x 4.875")	N/A				
	1/2 Island	4-7/8" x 8-1/2" (4.875" x 8.5")	N/A				
2/3 Page	2/3 Vertical	4-7/8" x 10" (4.875" x 10")	N/A				
1/3 Page	1/3 Vertical	2-3/8" x 10" (2.375" x 10")	N/A				
	1/3 Square	4-7/8" x 4-7/8" (4.875" x 4.875")	N/A				
	1/3 Horizontal	7-1/2" x 3-1/8" - (7.5" x 3.125")	N/A				
1/4 Page	1/4 Square	3-5/8" x 4-5/8" (3.625" x 4.625")	N/A				
ADS PLUS							
1/2 Page	1/2 Page Spread	17" x 5-3/8" (17" x 5.375")	17.25" x 5.625"				
Full + 1/3	Full + 1/3 Vertical	8-1/2" x 10-7/8" ( 8.5" x 10.875") PLUS 2-3/4" x 10-7/8" (2.75" x 10.875")	8-3/4" x 11-1/8" (8.75" x 11.125") PLUS 3" x 11-1/8" (3" x 11.125")				
2-Page Spread	2-Page Spread	8-1/2" x 10-7/8" (8.5" x 10.875") (two separate full pages)	8-3/4" x 11-1/8" (8.75" x 11.125")				

Please submit ads via the WTWH Ad Portal at ads.wtwhmedia.com.

#### LIVE (SAFETY) AND BLEED

Keep all live items (not intended to trim) 1/4" inside trim edges. If an ad is designed to bleed to the edge, an 1/8" bleed is required outside of trim. Please make sure to output the pdf accordingly to include the bleed, as this is generally not the default setting.

#### **MEDIA**

File format: Ads must be PDF/X-1a files. Please save PDF as: PDF/X-1a:2001 with the compatibility set to Acrobat 4 (PDF 1.3).

Fonts: Embed all fonts

Color space: CMYK - Images and colors saved as CMYK, no RGB files and no spot colors or pantones within PDFs.

Resolution: 300 dpi

Artwork submitted is assumed that color, images, and copy are proofed and correct from client. Any necessary artwork or copy preparation may be billed to advertiser.

#### **PROOF**

Client also has the option to submit a SWOP 3 certified proof via mail, as well. By choosing not to supply a SWOP 3 certified proof, the color reproduction of the ad will be based on industry standard best practices to achieve as accurate color as possible from the supplied digital file. If sending a SWOP certified proof, please contact your Customer Service Representative for details.

#### QUESTIONS

For ad production questions, please contact:

Tracy Powers, Customer Service Representative, (440) 452-3449

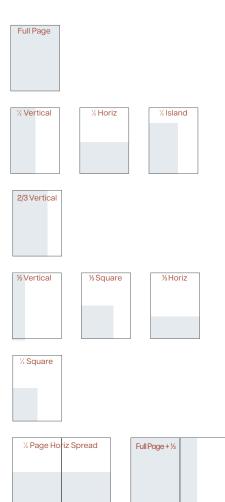
tpowers@wtwhmedia.com

Printing Process: Offset, computer-to-plate (CTP)

**Binding Method: Perfect bound** 

#### SUPPLEMENT HALF-PAGE TIP SPECS:

- 1. High resolution logo (preferably ai or eps file)
- 2. 1 image (3x3, 300 dpi, preferably jpg, eps, tiff, or pdf)
- 3. 100-125 words of copy (May include title)
- 4. Contact info (Company Name, website and address and phone # if preferred)



2 Page Spread

## MARKETING SERVICES

## Social Media Management

Reach Your Audience | Build Awareness | Increase Engagement

WTWH manages a wide variety of manufacturers' social accounts based on a proven track record of engagement, communication, reach and value. Our approach is very hands on to achieve the best results based on your needs to start or increase your digital marketing footprint.

## **OUR GOAL**

Increase thought leadership presence via social channels

Create & post content

Grow following & increase engagement Increase social conversion to your website

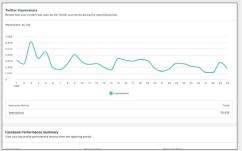
#### **WTWH OFFERS**

- Dedicated Account Manger to oversee and implement your social strategy
- · Management & set-up of all major social platforms
- · Content creation of all posts
- Monitoring all interactions of your brand across platforms
- Monthly reporting
- · Review & strategy sessions

Packages range from \$900-\$1,900 depending on number of platforms managed and frequency of posting schedule.

Please contact your sales representative for more information.





Monthly reporting is a standard part of all social media packages to assist in the optimization of brand, product and/or lead-generation goals for your company. Our team of experts works with you to fine-tune messaging, promotion and campaigns critical to your success.

#### **SOCIAL MEDIA AD TARGETING**

In addition to social media platform management, WTWH Media manages paid ad targeting on all social media platforms, including Facebook and Linkedln. All platforms offer varying ways to target a specific audience by demographics, industry, title and company. With admin access to your social platform of choice, WTWH Media will work with you to build an audience on that social platform, meeting your requirements and target a message directly to that audience.

#### LinkedIn

Target your ideal customer by geography, industry, job title, company size, member groups, email contact list or even company name. LinkedIn will match those with member user data and create an audience that can be used to target ads. LinkedIn is also a great platform for lead generation.

#### Facebook

Target ads by geography, job title, field of study and device usage.

#### Investment:

Cost to reach audiences varies based on budget and audience targets. Most platforms will offer the ability to pay cost-per-click or cost-per-impression to reach the targeted audience. WTWH Media's social media marketing team will work with you to estimate the investment to reach your audience. Cost of campaign goes directly to the social media platform. Management fee to WTWH is 30% of the total campaign budget.

Please contact your sales representative for more details and pricing.







## **PPC Management: Google Ads**

Drive Traffic & Conversions | Immediate & Measurable Results

When **PPC** is done right, it can be a valuable part of your inbound marketing strategy.

It is an ongoing effort that takes skill, strategy and time. WTWH is a long-term partner who will work with you to develop an effective PPC strategy, manage that strategy, and measure it.

## **ANALYSIS, STRATEGY & SET-UP**

- Review of current PPC program (if applicable)
- · Competitive assessment
- Identify goals & expectations
- · Comprehensive keyword research
- Building & implementation of negative keyword list
- · Ad text creation
- · Landing page analysis & consultation
- Budgeting & bidding set-up

#### **ONGOING ACCOUNT MANAGEMENT**

- Campaign expansion
- · Continuous ad testing & optimization
- Ongoing strategic bid & budget management
- Keyword expansion
- Ongoing negative keyword implementation
- Ongoing competitive assessment

## **MEASURABLE ROI & REPORTING**

- · Weekly optimization updates
- · Weekly detailed performance report
- Attribution analysis (Google Analytics readonly access required)
- Conversion tracking analysis
- Monthly reporting
- Monthly program review & strategy call with dedicated account manager

## **INVESTMENT**

- Minimum campaign monthly campaign budget -- \$2,000 paid to Google / Annual campaign management with cancellation option
- · Monthly management fee of 30% of campaign monthly spend
- Additional \$1,700 one-time set-up fee for new account creation



## MARKETING SERVICES

## **Video Production Services**

Full-Service HD Video Production

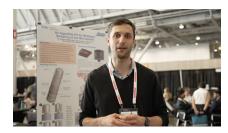
**WTWH media offers end-to-end HD video production services**, including script development, filming, editing, post-production and delivery. Our team is dedicated to bringing your brand to life through captivating visuals and compelling storytelling. Throughout the process, we collaborate closely with your team to ensure our videos align with your brand identity and marketing objectives.



#### **PRODUCT VIDEO**

This dynamic and engaging video type showcases the unique features and benefits of your product while driving brand awareness. We expertly capture the essence of your product utilizing dynamic camera angles, smooth transitions, and captivating visuals to showcase its functionality in action.

Pricing based on SOW



## **CLIENT TESTIMONIAL VIDEO**

These videos are a powerful tool to build trust, credibility and social proof of your brand. We will showcase individuals who have experienced firsthand the value and benefits of your product, service, or brand. Through compelling storytelling, we carefully craft a narrative that highlights the journey and success of your customer. *Pricing based on SOW* 



#### **CORPORATE OVERVIEW VIDEO**

Videos that effectively communicate your brand's story, mission, and key messages to your target audience. We work with you to identify the most important aspects of your company story that you want to convey to your audience. Whether it's showcasing your state-of-the-art facilities, or highlighting your innovative products and services, these videos bring your company to life on screen. *Pricing based on SOW* 

www.youtube.com/@therobotreport7420

## **Contact Us**

#### **BUSINESS DEVELOPMENT**

Senior Vice President, Sales & Strategy Courtney Nagle cnagle@wtwhmedia.com 440-523-1685

Vice President, Business Development Jami Brownlee jbrownlee@wtwhmedia.com 224-760-1055

Vice President, Business Development Jim Powers jpowers@wtwhmedia.com 312-925-7793

Vice President, Business Development Mike Francesconi mfrancesconi@wtwhmedia.com 630-488-9029

VP of Sales Adrian Nash anash@wtwhmedia.com 416-500-6906

Sales Manager Mary Ann Cooke mcooke@wtwhmedia.com 781-710-4659

Sales Manager Susan Powers spowers@wtwhmedia.com 708-341-3370

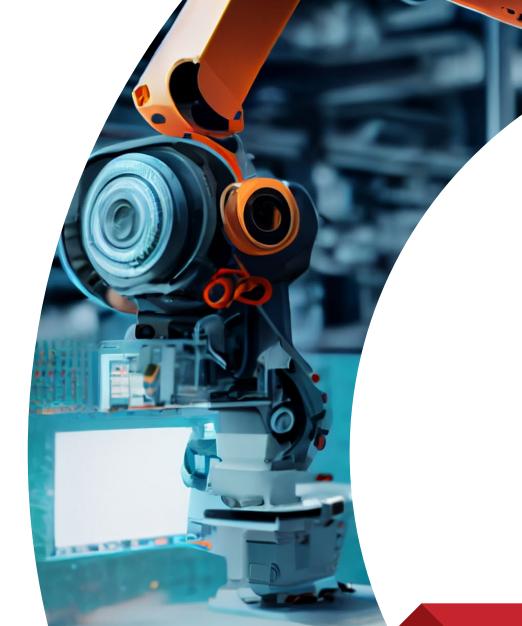
#### **ROBOTICS EDITORIAL TEAM**

Executive Editor, Robotics and Chair Robotics Summit & Expo & RoboBusiness Steve Crowe scrowe@wtwhmedia.com

Editorial Director Eugene Demaitre edemaitre@wtwhmedia.com

Editor Mike Oitzman moitzman@wtwhmedia.com

Associate Editor Brianna Wessling bwessling@wtwhmedia.com





1111 Superior Ave., Ste. 2600 · Cleveland, OH 44114 · 1-888-543-2447 · wtwhmedia.com

Copyright © WTWH Media, LLC 2024-2025 All rights Reserved. Information subject to change at anytime. 06.24.25